

**The JETRO Test
(Attachment 1)**

SCORE

CRITERIA

~800 **People at this level have excellent communication skills in Japanese which are sufficient for any business-related situation.**

J1+

These skills include; 1) having excellent knowledge and proficiency of the Japanese language, 2) accurately understanding any business conversation, 3) quickly picking-up and accurately understanding dialogues spoken at fast speeds in negotiations, intra/inter-office meetings, telephoning, etc., 4) demonstrating the facility to communicate at any level of politeness and formality, 5) reading business documents and articles with fast, accurate comprehension, 6) sufficiently understanding Japanese business customs and practices.

----- 600 -----

J1

People at this level have very good communication skills in Japanese which are sufficient for general business-related situations.

These skills include; 1) having good knowledge and proficiency of the Japanese language, 2) accurately understanding various business conversation, 3) picking-up and effectively understanding dialogues spoken at normal speeds in negotiations, intra/inter-office meetings, telephoning, etc., 4) demonstrating the facility to communicate at a wide level of politeness and formality, 5) reading ordinary business documents and articles with accurate comprehension, 6) effectively understanding Japanese business customs and practices.

----- 530 -----

J2

People at this level have good communication skills in Japanese which are sufficient for common business-related situations.

These skills include; 1) having moderate knowledge and proficiency of the Japanese language, 2) moderately understanding ordinary business conversation, 3) moderately picking-up and understanding dialogues spoken at normal speeds in negotiations, intra/inter-office meetings, telephoning, etc., 4) demonstrating the facility to communicate at basic levels of politeness and formality, 5) reading ordinary business documents and articles with moderate comprehension, 6) moderately understanding Japanese business customs and practices.

----- 420 -----

J3

People at this level have good communication skills in Japanese which are suitable for simple, business-related circumstances and daily situations.

These skills include; 1) having low knowledge and proficiency of the Japanese language, 2) moderately understanding simple business conversation, 3) partially picking-up and understanding dialogues spoken at normal speeds in negotiations, 4) intra-inter-office meetings, telephoning, etc., 5) partially demonstrating the facility to communicate at basic levels of politeness and formality, 6) reading simple, ordinary business documents with moderate comprehension, 7) understanding several Japanese business customs and practices.

----- 320 -----

J4

People at this level have minimum communication skills in Japanese which are suitable for simple, business-related circumstances and daily situations.

These skills include; 1) having a little knowledge and proficiency of the Japanese language, 2) moderately understanding simple business conversation spoken at slow speeds, 3) insufficiently demonstrating the facility to communicate at basic levels of politeness and formality, 4) partially understanding simple, ordinary business documents, 5) having a partial awareness of Japanese business customs and practices.

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J5

People at this level have almost no communication skills in business Japanese.

They have limited knowledge and proficiency of the Japanese language; 1) partially understand simple business conversation spoken at slow speeds, 2) cannot read simple, ordinary business documents, and 3) understand few Japanese business customs and practices.